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# 1922 PRICE LIST

# EARL FERRIS NURSERY COMPANY

## HAMPTON, IOWA

This price list is in effect February 1, 1922, and supersedes any other printed list previously issued. Order now and we will ship at proper time to plant.

**GUARANTEE**—All goods purchased from this list are sold under the terms and guarantee given in catalogue. No order accepted for less than \$1.00. Terms are cash with order; 5 at the 10 rate; 50 at the 100 rate; 500 at the 1,000 rate, unless otherwise stated. Less than five of one variety at the each rate. Everything ordered from me is guaranteed to be exactly as represented or money refunded.

### NORWAY SPRUCE AND WHITE PINE EVERGREENS

#### THE TWO BEST VARIETIES FOR WINDBREAKS EAST OF THE MISSOURI RIVER

Each	10	100	1,000
3 to 12 in., once transplanted and once root-pruned .....		\$ 10.00	\$ 80.00
1 to 1½ ft., twice transplanted and twice root-pruned .....	.25	\$ 2.00	18.00
1½ to 2 ft., twice transplanted and twice root-pruned .....	.50	4.00	28.00
2 to 3 ft., three times transplanted and three times root-pruned .....	.75	7.00	45.00
3 to 4 ft., four times transplanted and four times root-pruned .....	.80	7.50	55.00
4 to 5 ft., four times transplanted and four times root-pruned .....	1.00	8.00	70.00
Specimen White Pine, Norway Spruce and White Spruce, extra heavy, all having been four or more times transplanted and root-pruned, grown in rows four feet apart and four feet apart in the row. Beauties, just the thing for ornamental planting, or big heavy fellows to fill in an old windbreak. If desired balled and burlapped, add 20c per tree.			
4 to 5 ft. ....	\$2.00	\$15.00	\$100.00
5 to 6 ft. ....	2.25	17.50	125.00

### WHITE SPRUCE

**THE GREATEST WINDBREAK EVERGREENS FOR ALL TERRITORY WEST OF MISSOURI RIVER**  
Same prices and grades as the Norway Spruce and White Pine with the exception that we have no smaller White Spruce than the 1 to 1½ ft. grade.

### JACK PINE

#### THE FASTEST GROWING EVERGREEN OF ALL

Each	10	100	1,000
2 to 3 ft., three times transplanted and three times root-pruned .....	.50	\$ 4.50	\$ 35.00
3 to 4 ft., four times transplanted and four times root-pruned .....	.75	6.50	45.00
5 to 6 ft., two times transplanted and two times root-pruned; second grade trees that have been crowded in the row .....	.50	5.00	30.00

### SCOTCH PINE

#### THRIVES WELL ON POOR SOIL—EASY TO TRANSPLANT

Each	10	100	1,000
10 to 14 in., once transplanted and once root-pruned .....		\$ 12.00	\$100.00
12 to 18 in., twice transplanted and twice root-pruned .....	.25	\$ 2.00	18.00
18 to 24 in., twice transplanted and twice root-pruned .....	.50	4.00	25.00
2 to 3 ft., three times transplanted and three times root-pruned .....	.75	7.00	45.00
3 to 4 ft., four times transplanted and four times root-pruned .....	.80	7.50	55.00
4 to 6 ft., twice transplanted and twice root-pruned; have been crowded somewhat in rows, but are good windbreak trees and a good buy at the price .....		40.00	350.00

### Evergreens for Hedges or Windbreaks

### AMERICAN ARBOR VITAE

**THE BEST FOR HEDGES AND SHOULD BE PLANTED AS THE INSIDE ROW OF EVERY WINDBREAK**

Each	10	100	1,000
18 to 24 in., twice transplanted and twice root-pruned .....	.50	\$ 4.00	\$ 25.00
2 to 3 ft., three times transplanted and three times root-pruned .....	.75	7.00	45.00
3 to 4 ft., Specimens, four times transplanted and four times root-pruned .....	2.00		
4 to 5 ft., Specimens, four times transplanted and four times root-pruned .....	2.50		

### RED CEDAR—Platte River Variety

A WONDERFUL TREE FOR SHEARING, ORNAMENTAL OR WINDBREAK PLANTING

Each	10	100	1,000
2 to 3 ft., three times transplanted and three times root-pruned .....	.75	\$ 7.00	\$ 50.00
3 to 4 ft., Specimens, four times root-pruned and four times transplanted ..	1.50	12.50	100.00

### THREE WONDERFUL APPLE TREE BARGAINS

THE FOLLOWING 3 BARGAINS CANNOT BE DIVIDED OR ALTERED IN ANY WAY

**BARGAIN NO. 27**  
12 Hardy Northern Iowa Grown Apple Trees, 4 to 5 ft. high, ONLY \$3.95

(If desired by parcels post prepaid, add 30c to Iowa and adjoining states, \$1.00 for all other states.)

An ideal collection of apple trees, either for the farm planting or town orchard. This list comprises the best fruiting varieties produced, in the following proportion:

- |                       |              |
|-----------------------|--------------|
| 1 Yellow Transparent. |              |
| 1 Duchess.            |              |
| 1 Whitney Crab.       |              |
| 2 Wealthy.            | 3 Delicious. |
| 2 Salome.             | 2 Gano.      |

(If Bargains No. 28 or No. 29 are desired by parcels post prepaid, add 50c to Iowa and adjoining states, \$1.50 for all other states.)

#### BARGAIN NO. 28

25 Select No. 1, 4 to 5 ft. Apple Trees, \$7.00

The varieties in this bargain have been carefully selected, with the aid of the State Horticultural Society and an Ames College professor, for northern Iowa, Minnesota, Wisconsin, Dakota and other northern states.

- |                      |                  |
|----------------------|------------------|
| 2 Yellow Transparent | 3 Salome         |
| 1 Whitney Crab       | 3 Gano           |
| 1 Hyslop Crab        | 3 N. W. Greening |
| 1 Duchess            | 3 Fameuse (Snow) |
| 1 Wealthy            |                  |
| 1 Wolf River         |                  |
| 1 Iowa Blush         |                  |

Only 27c Each

#### BARGAIN NO. 29

25 Select No. 1, 4 to 5 ft. Apple Trees, \$7.00

The varieties in this bargain have been carefully selected, with the aid of the State Horticultural Society and an Ames College professor, for southern Iowa, Illinois, Nebraska, Indiana and other southern states.

- |                      |                     |
|----------------------|---------------------|
| 1 Yellow Transparent | 5 Delicious         |
| 1 Whitney Crab       | 5 Gano              |
| 1 Hyslop Crab        | 5 Roman Stem        |
| 1 Duchess            | 5 Stayman's Winesap |
| 1 Wolf River         |                     |

Only 27c Each

### Evergreens for Ornamental Planting

EVERY HOME SHOULD HAVE A FEW TO BREAK THE BLEAKNESS AND MONOTONY OF THE WINTERS

### CONCOLOR FIR

Each	10	100
18 to 24 in., twice transplanted and twice root-pruned .....	\$1.00	\$ 8.00
2 to 3 ft., three times transplanted and three times root-pruned .....	1.50	10.00
3 to 4 ft., three times transplanted and three times root-pruned .....	3.00	25.00

### BALSAM FIR

Each	10	100
3 to 4 ft., four times transplanted and four times root-pruned .....	\$1.50	\$10.00
4 to 5 ft., four times transplanted and four times root-pruned .....	2.00	18.00

### DOUGLAS FIR

Each	10	100
12 to 18 in., twice transplanted and twice root-pruned .....	.50	\$ 4.50
18 to 24 in., twice transplanted and twice root-pruned .....	.75	5.00
2 to 3 ft., four times transplanted and four times root-pruned .....	1.00	7.50

### DOUGLAS GOLDEN ARBOR VITAE

Each	10	100
2 to 2½ ft., four times transplanted and four times root-pruned .....	\$3.00	\$25.00
3 to 3½ ft., four times transplanted and four times root-pruned .....	4.00	35.00

### PYRAMIDAL ARBOR VITAE

Each	10	100
18 to 24 in., three times transplanted and three times root-pruned .....	\$1.75	\$14.00
2½ to 3 ft., four times transplanted and four times root-pruned .....	3.00	22.50

### GLOBOSA ARBOR VITAE

Each	10	100
1 ft., four times transplanted and four times root-pruned ..	\$1.50	\$12.50
2 ft., four times transplanted and four times root-pruned ..	3.00	25.00

### TOM THUMB ARBOR VITAE

Each	10	100
1 ft., three times transplanted and three times root-pruned ..	\$2.00	\$15.00

### COLORADO SPRUCE

Each	10	100
18 to 24 in., twice transplanted and twice root-pruned .....	.75	\$ 6.50
2 to 3 ft., three times transplanted and three times root-pruned .....	1.00	9.00

### COLORADO BLUE SPRUCE SHINERS

Each	10	100
18 to 24 in., three times transplanted and three times root-pruned .....	\$3.50	\$30.00
2 to 2½ ft., four times transplanted and four times root-pruned ..	4.00	35.00
2½ to 3 ft., four times transplanted and four times root-pruned ..	6.00	50.00

### KOSTER'S BLUE SPRUCE

Each	10	100
2½ ft., four times transplanted and four times root-pruned; \$10.00 each, two for .....	\$15.00	
3 ft., four times transplanted and four times root-pruned; \$15.00 each, two for .....	25.00	
3½ ft., four times transplanted and four times root-pruned; \$20.00 each, two for .....	35.00	

### BLACK HILL SPRUCE

Each	10	100
18 to 24 in., four times transplanted and four times root-pruned .....	\$1.00	\$ 7.50
2 to 3 ft., four times transplanted and four times root-pruned .....	1.25	10.00

### HEMLOCK—Weeping Spruce

Each	10	100
2 to 3 ft., four times transplanted and four times root-pruned .....	\$3.00	\$25.00
3 to 3½ ft., four times transplanted and four times root-pruned .....	4.00	35.00
3½ to 4 ft., four times transplanted and four times root-pruned .....	7.00	65.00

### TRAILING JUNIPER (Juniperus Sabina)

(SPECIMENS)  
The best lot in the United States, having been four times transplanted and four times root-pruned:

Each	10	100
24 to 36 in. branches, averaging 2½ to 3 ft. across the top, extra well shaped .....	\$3.00	\$25.00

### SWEDISH JUNIPER

Each	10	100
18 to 24 in., three times transplanted and three times root-pruned .....	\$1.50	\$12.00
2 to 2½ ft., four times transplanted and four times root-pruned .....	1.75	14.50
3 to 3½ ft., four times transplanted and four times root-pruned .....	6.00	50.00
3½ to 4 ft., four times transplanted and four times root-pruned .....	10.00	80.00

### JUNIPERUS CANADENSIS

Each	10	100
12 in. high, 12 to 18 in. across top, three times transplanted and three times root-pruned ..	\$3.00	\$25.00
12 to 18 in. high, 2 to 2½ ft. across top, four times transplanted and four times root-pruned ..	4.00	30.00

### DWARF MUGHO PINE

Each	10	100
15 in. high, 15 in. across top, three times transplanted and three times root-pruned .....	\$1.00	\$ 6.00
18 in. high, 24 in. across top, four times transplanted and four times root-pruned, beautiful specimens .....	2.00	15.00

### PONDEROSA PINE

Each	10	100
3 to 4 ft., four times transplanted and four times root-pruned .....	\$2.00	\$15.00
4 to 5 ft., four times transplanted and four times root-pruned .....	3.00	25.00
6 to 8 ft., four times transplanted and four times root-pruned ..	8.00	70.00

### RETINISPORA PLUMOSA

Each	10	100
1 to 1½ ft., four times transplanted and four times root-pruned .....	\$2.00	\$15.00

### RETINISPORA PLUMOSA AUREA

Each	10	100
1 to 1½ ft., four times transplanted and four times root-pruned .....	\$2.00	\$15.00

### BULBS AND PERENNIALS FOR ORNAMENTAL PLANTING.

Peonies—(See catalogue for varieties and description.) 75 cents each; 3 or more at 60 cents each, parcels post prepaid; 10 for \$5.00, parcels post prepaid.

Yucca—50 cents each; 10 for \$3.00  
Golden Glow—50 cents each; 10 for \$3.00.  
Phlox—Assorted 6 for \$1.35; 12 for \$2.50.  
Gladiolus—Assorted, 12 for 75 cents; 50 for \$2.00.  
Prices on named varieties—See catalogue for description: 6 for 50 cents; 25 for \$1.50; 50 for \$2.50.  
Iris—50 cents each; 10 for \$3.00.

### GARDEN ROOTS

Asparagus—100 for \$2.50; 1,000 for \$10.00.  
Rhubarb—20 cents each; 10 for \$1.00.  
Horseradish—20 cents each; 10 for \$1.25.

Regardless of when your order is received, stock will not be shipped until time to plant same, unless otherwise requested.

Orders are booked as they are received. Shipments are not made until proper time to plant unless otherwise requested.

ORDER NOW. Stock will be shipped at the proper time for you to plant unless otherwise requested.

## PRECIOUS TREES

**Amor River North Privet**—10 to 15 ft., field grown, 50 for \$8.00; 100 for \$15.00. Selected, 3 to 3 ft., No. 1 stock, 75 cents each; 10 for \$5.00; 100 for \$50.00.

**Thunberg's Strawberry** 6 to 10 ft., 50 for \$10.00; 100 for \$15.00; 15 to 24 in., 50 for \$20.00; 100 for \$35.00; 2 to 3 ft., selected, No. 1 stock, \$1.00 each; 10 for \$7.00; 100 for \$60.00.

## FRUIT TREES

**Apple Trees**  
Our Apple Trees are 3 years old; average size, depending on variety, 4 to 6 ft. They are an extra good lot of hardy, northern Iowa grown trees that will give satisfaction.

Cherry Trees	4 to 5 ft.	\$ .50	\$ 4.75	\$ 45.00
Native Plums	4 to 6 ft.	\$1.00	\$ 9.00	\$ 80.00
Hansen's Hybrid Plums	4 to 5 ft.	\$1.00	\$ 7.50	\$ 40.00
Pear Trees	4 to 5 ft.	\$1.00	\$ 9.00	\$ 75.00
One year, 4 to 5 ft.		\$ .75	\$ 7.00	
<b>Peach Trees</b>	One year, 4 to 5 ft.	\$ .75	\$ 7.00	

## SMALL FRUITS

If Grape Vines, Blackberries, Currants or Gooseberries are desired by parcels post prepaid, add 10 cents to the 10 rate, 15 cents to the 25 rate, and 25 cents to the 100 rate, to cover cost of trimming, packing and postage.

**Strawberries**—Spring varieties: 50 for 75c; 100 for \$1.00; 500 for \$4.00, parcels post prepaid; by express, 1,000 for \$6.00. Choice of Dunlap, Steven's Late Champion, Dr. Burrell, and Warfield.

**Everbearing Strawberries**—Farris Improved Progressive: 50 for \$1.00; 100 for \$1.75; 500 or more at \$1.50 per 100, parcels post prepaid.

**Raspberries**—12 for 75c; 25 for \$1.25; 100 for \$5.00; 200 or more at \$4.00 per hundred, parcels post prepaid. Red Raspberries, choice of St. Regis, King and London. Black Raspberries, choice of Cumberland, Gregg, Kansas and Older.

**Grapes**—Extra well rooted. Choice in Black Grapes of Concord, Worden and Moore's Early, 25 cents each; 10 for \$2.25; 100 for \$20.00; 200 or more at \$15.00 per 100.

**Red and White Grapes**—50 cents each; 10 for \$3.50. Blackberries—Choice of Snyder, Early Harvest and Stone's Hardy, 25 for \$1.50; 100 for \$5.00; 200 or more at \$4.50 per hundred.

**Currants**—Choice of Fay's Prolific, Red Dutch and White, 12 for \$2.00; 25 for \$3.50.

**Gooseberries**—Choice of Houghton and Downing, 30 cents each; 12 for \$2.75; 25 for \$5.00.

## HARDY ORNAMENTALS

<b>Snowballs</b>	Well rooted, field grown, good size	Each	10	50
Extra large, 4 years				
Syringa, or Mock Orange				
No. 1, field grown				
Sumach, Staghorn or Fragrant				

**Spiraea**—See catalogue for description. 50 cents each; 3 for \$1.40; 6 or more at 35 cents each, parcels post prepaid. Crimson Rambler, White Rambler, Blue Rambler, Dorothy Perkins, White Perkins, Excelsa, Thousand Beauties, Prairie Queen, Madame Plantier, Moss Roses.

**Hardy Perpetual Roses**—See catalogue for description. Choice of Paul Neyron, General Jacqueminot, Prince Camille, Magna Charta, Fran Karl Druschki, and Harrison Yellow. 75 cents each; 3 for \$2.00, parcels post prepaid.

**Tea Roses**—Each, 60 cents.

**Vines**—See catalogue for description. Choice of Ampelopsis Veitchii (Boston Ivy), Ampelopsis Engelmanni (Engelmann's Ivy), Hicocuculus (Scarlet Trumpet), American Ivy (Vitis bicolor), Purple Wislizeni and Matrimony, 75 cents each; 3 for \$5.00. Clematis—See catalogue for description. 10 for \$9.00.

**SHADE AND ORNAMENTAL TREES**

Carolina Poplar	Each	10	100	500
1 1/2 to 2 ft.		\$2.00	\$ 4.00	\$ 20.00
3 ft.		2.00	6.00	30.00
4 to 5 ft.		2.50	12.50	50.00
5 to 6 ft.		2.50	20.00	100.00
6 to 8 ft.		.50	4.00	35.00
8 to 10 ft.		.75	5.00	40.00
10 to 12 ft.		1.00	8.00	60.00

**European Mountain Ash**—5 to 6 ft., transplanted, 75 cents each; 6 to 8 ft., transplanted, \$1.00 each.

**Catalpa Speciosa**—5 to 6 feet, transplanted, \$1.00 each.

**Catalpa Bungei**—Two-year heads, \$2.00 each.

**Black Walnut**

3 to 4 ft., transplanted.....\$ .50 \$4.00 \$35.00

5 to 6 ft., transplanted.....1.00 9.00 75.00

**Basswood**—American Linden—6 ft., \$1.75 each. (Can furnish European Linden at same size and price.)

**Norway Maple and Hard Maple**

6 to 7 ft., transplanted.....\$2.00 \$18.00

10 to 12 ft., transplanted.....4.00 35.00

**Soft Maple**

4 to 6 ft., transplanted.....\$ .50 \$ 4.00 \$20.00

**Elm**

6 to 7 ft., transplanted.....\$ .75 \$ 5.00 \$40.00

8 to 10 ft., transplanted.....1.00 8.00 45.00

10 to 12 ft., transplanted.....1.50 12.00 70.00

**Cut-Leaved Weeping Birch**—4 to 5 ft., \$2.00 each.

**Hackberry**—5 to 6 ft., \$1.00 each; 10 for \$9.00.

**Wisconsin Weeping Willow**

5 to 6 ft.....\$1.00 \$6.00

**Forest Tree Seedlings**—Choice of Catalpa, Elm, Mulberry and Soft Maple, Strong 1 to 2 feet, 100 for \$2.50; 500 for \$10.00; 1,000 for \$15.00; 200 at 500 rate; 600 at 1,000 rate. If by parcels post, add 20 cents per 100.

**Willows**—Western Yellow for windbreaks. 100 for \$5.00; 500 for \$15.00; 1,000 for \$25.00; 200 at 500 rate; 600 at 1,000 rate. If by parcels post add 50 cents per 100.



# Earl Ferris

## NURSERY CO.



Good Morning:

My name is Ferris, and I am mighty glad to make your acquaintance. That means I am pleased to send you my new Nursery Catalog herewith.

My sincere hope is that through this catalog acquaintance we can establish mutually satisfactory business relations and the quality of my stock, my fair and square policy, develop this acquaintance into friendship that will make you a Ferris customer for life.

You'll find, that at all times I will meet you more than half way, to please and satisfy you, so you can send me your order large or small with the utmost confidence and the absolute assurance that you are going to get just what you order and the biggest value you can obtain, anytime, anywhere, from anybody.

Before you order, read page 5 of our catalog, telling the plain truth about Ferris' low prices, and just why, quality considered, our prices are 50 per cent below the other fellow's, and that the quality is of the very best.

For instance, all of our Roses have been grown in the open field two years, Grape Vines are two-year except in the One Dollar Bargain which are one-year, our 4 to 6 ft. Apple are as good as can be grown, and the Bulbs and Garden Roots listed under the Evergreen section of this folder are extra good. Remember that our One Dollar Bargains and our three Apple Tree Bargains are net; no free gifts with these bargain collections.

Parcels Post! Many people request shipments by parcels post, and where possible, we are glad to accommodate them. The postage can be sent collect if desired. All fruit trees should be trimmed before planting, and by carefully pruning 25 fruit trees, they can go by parcels post. We can pack 25 of our 18 in. evergreens so that they can go by parcels post, also 100 evergreens of the 12 in. grade.

### Free Gifts for Early Orders

With \$5.00 order received within 10 days from date you get choice of any 50c Rose Bush Free.

With \$10.00 order received within 10 days from date choice of any 75c Rose Bush Free.

With \$15.00 order choice of any one of the \$1.00 Bargains as advertised.

With \$25.00 order within 10 days get choice of any 2 of the \$1.00 Bargains as advertised.

Send your order early--I can book it now, get shipping tags made out, and as we file our orders according to the date they are received, when shipping time comes in the spring your early order will be among those to receive first selection.

I am willing to pay for early orders. Notice four gifts for early orders in square. Your order must reach me on or before 10 days from date of this letter to get free gifts. Yours truly,

*Earl Ferris*

